## Additional communications & products to complement the fixed operations program.

<b>The Accelerator<sup>1</sup> Plus program   \$655</b> A KDCS Program that is eligible for 100% reimbursement using DAS funds!*		Email	Live Calls <sup>3</sup>	Direct Mail	Social <sup>2</sup>
Accelerator Plus	Past Due Maintenance	⊘			٢
	Phone, Email, and Address Appends				
	Deep Data Segmentation				
	DMS Access Line				
	<ul> <li>Equity Scoring Plus</li> <li>Monthly Equity score of all customers in dealer's DMS</li> <li>Receive daily reports which summarize the equity positions of customers with a service appointment that day</li> <li>Monthly communications to customers in positive equity on their current vehicle</li> </ul>	Ø	Ø	*	
	Market to Used Vehicles	Ø			
	Lease Termination 120 Days - Start Planning for Your Lease Expiration	⊘	⊘	~	
	Lease Termination 90 Days - Returning Lessee Information	Ø			
	Lease Termination 60 Days - Inspection	Ø			
	Lease Termination 30 Days - New Model Introduction	⊘	0	~	
	Happy Birthday	Ø			
	Special Event Campaigns	Ø		~	
	Happy Birthday (3, 4 Years After Vehicle Purchase)	Ø			
	End of Warranty 2 Months	Ø			
	End of Warranty 1 Month	Ø			
	End of Warranty At Warranty End	Ø	Ø	~	
	End of Finance Term 6 Months	Ø	Ø		
	End of Finance Term 3 Months	O	Ø		
	End of Finance Term At Finance Term End	٢	٢		
	High Decline Quote 14 Days After RO (if RO is \$300 or more)	0	0	~	

<sup>1</sup> Must be enrolled in base KORE Program. <sup>2</sup> \$45 per month ad spend required. <sup>3</sup> Optional channel that can be added for an additional cost. Calls are not prerecorded in any way. A Do Not Call list will be maintained. \* Based on available funds. <sup>©</sup> Included in the Base KORE Program. ✓ Optional mail that can be added for an additional cost.

